

Emanuele Forlani

Contacts:

Associate Professor
c/o Università di Pavia
Department of Political and Social Sciences,
Pavia, Italy

E-mail: emanuele.forlani@unipv.it

website: <https://sites.google.com/view/emanueleforlani/home?authuser=0>

Additional position

Resident researcher at Centro Studi Luca d'Agliano

Past position

- Senior Assistant Professor, University of Pavia (RTDb)
- Assistant Professor, University of Bologna (RTDa)
- Post-Doc Researcher at Università degli Studi di Pavia , Department of Economics and Management, Pavia (Italy)
- LOF Fellow at Lessius Hoghschool, Antwerp (Belgium)

Education

- November 2010 Ph.D. in Economics at Université Catholique de Louvain. Supervisor: Prof. H.Vandenbussche (Committee: Prof. G.I.P. Ottaviano and G. Mion, J.Konings).
- October 2005- June 2008 : Doctorate in Economics (Bologna University, Bologna).
- June 2004: Master in Economics (MEc), Bocconi University, Milan
- March 2003: B.A. in Political Economics, University of Bologna, Bologna

Scholarship and Prizes

- 2016 Best Paper award 6th Aalborg International Business conference, Family management, Quality Focus, and European SME internationalization (with J.F. Hennart and A.Majocchi)
- 2014 Best Paper Award at 10th workshop on family firm management research (Bergamo) (with J.F. Hennart and A.Majocchi)
- 2011 - 2012: LOF Fellowship, Lessius Hoghschool, Antwerpen
- 2008-2010: PAI-UCL Research Scholarship awarded by Université Catholique de Louvain
- 2008: Productivity Research Bursaries awarded by FORFÀS (Ireland)
- 2007: Young Economist Essay Award for "Competition in services' sector and performances of manufacturing firms: does liberalization matter?" awarded by European Association Research in Industrial Economics (EARIE)
- 2005: Grants for Doctoral Program (MIUR)

Research fields and interests

International trade, applied industrial organization, migration

Publications

- Unravelling Firms: Demand, Productivity and Markups Heterogeneity, *The Economic Journal*, Vol.133 (654) (with Martin, R. Mion, G. Muuls, M.)
- Natives and Migrants in Home Production: The Case of Germany (2021), *Review of Economic of the Household*, Vol.19(4), pp1275-1307 (with E.Lodigiani and C.Mendolicchio).
- The myth of the stay-at-home family firm: How family-managed SMEs can overcome their internationalization limitations (2019), *Journal of International Business Studies*, Vol.50(5), pp758-782 (with J.F. Hennart and A.Majocchi)
- Bifurcation bias and exporting: Can foreign work experience be an answer? Insight from European family SMEs (2018), *Journal of World Business*, Vol. 53, pp. 237 - 247 (with T.Buck A.D'Angelo and A.Majocchi)
- Irish firms' productivity and imported inputs (2017), *The Manchester School*, Vol. 85, pp. 710 - 743
- The Impact of Low-Skilled Immigration on Female Labour Supply, 2015, *Scandinavian Journal of Economics* Vol.117 (2), pp452-492 (with E.Lodigiani and C.Mendolicchio)

Working papers

- It Takes (More Than) a Moment: Estimating Trade Flows with Superstar Exporters, CEPR WP 19110 (with G.Barba Navaretti, M.Bugamelli, G.Ottaviano)
- Non-Tariff Measures and Competitiveness (2023), *d'Agliano Working Paper n.438*, (with G.Barba Navaretti, G.Felice, P.Garella)
- Micro-based evidence of EU competitiveness: the CompNet database, 2014, ECB working paper n.1634 (with CompNet Task Force)
- Liquidity Constraints and Firm's Export Activity, *DEM WP. n.93, Pavia*
- Competition in Services Sector and Performances of Manufacturing Firms: Does Liberalization Matter?, LICOS working paper n.311

Book Chapters & Reports

- Il mercato del lavoro della provincia di Pavia - Una strategia per il rafforzamento dei Centri per l'Impiego (with R.Rabellotti and D.Ribauda)
- Financial Reliability and Firms' Export Activity (2021) in S. Colombo, Eds., *Spatial Economics Vol. II: Applications*, Palgrave Macmillan, London
- International Immigration and Female Labour Supply (2016) , Ch. 3 In "International Migration: Politics, Policies and Practices", NPS, New York, USA, Hardcover: ISBN 978-1-63485-029-2 (with E. Forlani and C. Mendolicchio).
- The importance of micro data in assessing aggregate outcomes (2016), in *Measuring competitiveness in Europe: resource allocation, granularity and trade* Ed. Altomonte. C. and Bekes, G. Bruegel Blueprint Series n.24 (with G. Barba Navaretti, M. Bugamelli, G. Ottaviano).
- Skill-Upgrading in European Textiles: Firm-Level Evidence (2008) in *Development and International Economics: Essays in Memory of Michel Norro* Ed. André Nyembwe Presse Univesitaire de Louvain (with H.Vandenbussche and P.Monfort).

Works in progress

- International trade shocks and consequences for the Italian gender gap (with C.Mendolicchio, A.Sechi)
- Automation and gender gap (with D.Ribauda)
- Immigrants and natives economic performance in Italy: mobility, inequality and economic shocks (with E.Lodigiani, L.Nunziata) - INPS Visiting Program.

Past Visiting

- May June 2012: Visiting Researcher at LSE (London, UK)
- July 2011: Visiting Researcher at IAB (Nuremberg, Germany)

Invited Seminars and Workshop

June 2017: University of Trento. March 2017: University of Ancona. May 2012: Global Challenges Seminar, Bocconi University (and Centro Studi Luca d'Agliano). May 2010: Research Seminar OFCE-Skema, Université Nice Sophie Anthipolis (France). Dec. 2008: Economic Seminar Programme at DG ECFIN. April 2008: CEREC, Faculté Universitaire Saint Louis (FUSL)

Conferences

September 2022: PRIN (PRIN 2017E37YR) Final conference, Rimini. October 2019: CompNet data user Conference, Hall (Germany). June 2018: CompNet Annual Conference. January 2018: Pronto Conference. May 2015, MapCompete Final Conference, Bruxelles. January 2015: CEPII, Paris. May, 2014: workshop on family firm management research, Bergamo. December 2013: EIBA, Bremen. September 2012: ETSG Conference, KULeuven. September 2011: INTERTIC conference, Venice. March 2011: ITSG - Italian Trade Study Group conference, at the University of Milan. Jan. 2010: Ifo/CESifo& OECD Conference on Regulation: Political Economy, Measurement and Effects on Performance, Munich (Germany). Sept 2009: XIV Jornadas de Economía Industrial. University of Vigo, Vigo (Spain). Sept 2009: European Trade Study Group Conference, Rome. June 2009: Internationalization of Services: Competition and Regulatory Interaction in Europe, CEPR-University of Milan. Feb 2009: Innovation, Internationalization, and Global Labor Market (internal presentation) Centro Studi Luca D'Agliano Turin. Sept 2008: European Trade Study Group Conference, Warsaw. June 2008: Empirical Investigation in International Economics, Izola (Slovenia). Sept 2007 : European Association Research In Industrial Economics Conference - Valencia. June 2007 : Italian PhD Seminar organized by SIEPI & University of Urbino. June 2007: Third Danish International Economics Workshop - Aarhus University

Teaching

Mercati ed Istituzioni Internazionali (University of Pavia, post-graduate, Italiano) Economics and Migration (University of Pavia, post-graduate, English). Economia (University of Pavia, undergraduate, Italiano). Economia Internazionale (University of Bologna, undergraduate, Italian). International Economics (University of Bologna, undergraduate, English). Economia e Organizzazione Industriale (University of Pavia, undergraduate, Italian). International Economics and Policy (University of Milan, postgraduate, teaching assistant, English). Global Firms and Markets (University of Milan, postgraduate, teaching assistant, English). Economia e Politica Internazionale (University of Milan, undergraduate, teaching assistant, Italian). International Business (University of Pavia, PhD). Microeconometrics (University of Pavia, PhD)

Referee activity

Journal of International Economics, International Economics, The World Economy, Economic Journal, International Business Review, Review of Economics of the Household, Canadian Journal of Economics, Review of International Economics, Journal of Regional Science, Journal of Industry, Competition and Trade, Oxford Economic Papers, Open Economies Review, Review of World Economics, Economica, The B.E. Journal of Economic Analysis and Policy, Global Strategy Journal, Critical Perspectives on International Business, International Journal of Economic Sciences and Applied Research, Empirica (Journal of European Economics), International Marketing Review, Journal of International Entrepreneurship

Projects

- International trade shocks and consequences for the Italian gender gap (*Principal Investigator* PRIN 2022AEXLTC)
- Knowledge flows across the borders for the green digital transition (PRIN 2022 PNRR)
- Il mercato del lavoro della provincia di Pavia: analysis and strategies for the Public Employment Services.
- New Protectionist Policies: Political Determinants and Economic Consequences (PRIN 2017E37YRL)
- Productivity, Non-Tariff Measures and Openness (PRONTO project, FP7)

- Cariplo Project "The internationalization of Italian firms: the role of intangibles, managerial resources, and corporate governance"
- Mapping European Competitiveness, MapCompete Project (FP7)
- International fragmentation of production of Italian firms. New organizational models and the role of information technologies (FIRB)

Computer skills

Stata, L^AT_EX, , Office Package, Mathematica, and R(Basic)

Language

- Italian: Mother tongue
- English: Excellent (Spoken and Written)
- French: Intermediate (Spoken), Basic(Written)

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