

# Marco Pinfari, Ph.D.

Dipartimento di Scienze Politiche e Sociali, Università di Pavia  
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## EDUCATION

**PhD International Relations** **2006-2010**  
**London School of Economics and Political Science (LSE), UK**

**Thesis title:** ‘Time to Agree: Time Pressure and “Deadline Diplomacy” in Peace Negotiations’.

**Supervisor:** Mathias Koenig-Archibugi; **Examiners:** Gary Goertz (external); Mark Hoffman.

**MA Egyptology and Coptology** **2020-2024**  
**The American University in Cairo (AUC), Egypt**

**Dissertation:** ‘Civil War in Ancient Egypt? A Case Study of the First Intermediate Period (ca. 2120-1970 BC)’

**Examiners:** Mariam Ayad; Salima Ikram; Hana Navratilova (external).

**Honours:** Graduated *summa cum laude*; overall GPA 4.0.

**Postgraduate Certificate in Higher Education (PGCertHE)** **2007-2009**  
**London School of Economics and Political Science (LSE), UK**

**MA International Studies and Diplomacy** **2005-2006**  
**School of Oriental and African Studies (SOAS), University of London, UK**

**Dissertation:** ‘Direct Contact, Trust, and State Action in Post-Conflictual Tourist Relations: Reflections on the Israeli-Egyptian and the Israeli-Jordanian Cases’.

**Honours:** Overall distinction; distinction in the dissertation; graduated top 9% of the class.

**Laurea Magistralis (4-Year BSc) International and Diplomatic Sciences** **2000-2004**  
**University of Bologna, Italy**

**Dissertation:** ‘The Oslo Process and the De-Escalation of the Israeli-Palestinian Conflict’.

**Honours:** 110/110 *Summa cum Laude*; top graduate among 1848 final-year students.

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## ACADEMIC POSITIONS

**Associate Professor, SPS/14 History and Institutions of Asia** **Nov 2023 – current**  
**Department of Political and Social Sciences, University of Pavia**

- Teaching courses on the History of International Relations, History and Culture of the Middle East, History of International Organizations.
- Member of the Teaching Board of the Doctoral Programme in History.

**Associate Professor of International Relations (with tenure)** **Sept 2012 – Jan 2024**  
**Department of Political Science, The American University in Cairo (AUC)**

- Hired as Assistant Professor of International Relations (tenure-track); promoted to Associate Professor (with tenure) on 1 July 2019.
- Teaching postgraduate and undergraduate courses in IR, international organizations, terrorism and conflict studies, and supervising undergraduate and postgraduate thesis projects.
- Team leader of four international collaborative projects (see “Main grants obtained” below).
- Administrative responsibilities include the direction of the MA/Diploma in Political Science (Fall 2016; Spring 2018; Fall 2020), the elected membership in the University Senate (2013-2017) and service in numerous undergraduate, graduate, and academic affairs committees.

<b>Visiting Professor</b> Department of Political and Social Sciences, University of Pavia,	<b>Oct – Dec 2021</b>
<b>Associate Dean of the School of Humanities and Social Sciences (HUSS)</b> <b>The American University in Cairo (AUC), Egypt</b>	<b>Jan 2017 – Aug 2019</b>
<ul style="list-style-type: none"> <li>• 0.5 FTE appointment in conjunction with the professorship above.</li> <li>• Assisted the Dean in leading the teaching, research and administrative activities of the School; serve as Acting Dean when necessary.</li> <li>• Administrative responsibilities included the chairmanship of the HUSS Academic Affairs Committee and the membership in the university-wide University Research Board, Student Disciplinary Committee and in numerous other committees.</li> </ul>	
<b>Guest Lecturer</b> Master in International Tourism, USI, Lugano, Switzerland	<b>Oct 2010 – Sept 2021</b>
<b>Visiting Research Fellow</b> Middle East Centre, LSE, UK	<b>Sept 2012 – Oct 2013</b>
<b>Postdoctoral Fellow</b> Departments of International Relations and Government, LSE, UK	<b>Jan 2011 – Aug 2012</b>
<ul style="list-style-type: none"> <li>• Fellow in Global Politics (AY 2011-12); LSE100 Fellow (Jan-Aug 2011).</li> <li>• Teaching duties included seminar teaching in postgraduate courses and supervising postgraduate thesis projects.</li> </ul>	
<b>Sessional Lecturer (SPS/14 History and Institutions of Asia)</b> Department of Political Science, University of Bologna, Italy	<b>Feb – Sept 2011</b>
<b>Sessional Lecturer; Teaching Assistant</b> School of Politics and International Relations, Queen Mary, London	<b>Sep 2008 – Apr 2011</b>
<b>Visiting Professor</b> Faculty of Economics and Political Science (FEPS), Cairo University	<b>Sept – Dec 2010</b>
<b>Sessional Lecturer</b> Department of European Studies, King’s College London	<b>Oct 2009 – June 2010</b>
<b>Teaching Assistant</b> Departments of International Relations and Government, LSE, UK	<b>Oct 2007 – June 2009</b>

## **COURSES TAUGHT**

### **Postgraduate (Master and PhD)**

History and Culture of the Middle East  
History of International Relations  
From Empire to Globalization  
Conflict and Security in Global Politics  
International Relations Theories  
Conflict and Peace Studies  
Understanding and Resolving Domestic Conflicts  
Terrorism: A Critical Analysis  
Advanced Research Methods  
Critical International Relations Theories  
International Relations of Tourism

### **Undergraduate**

History of International Relations  
International Relations Since 1914  
States, Nations and Empires  
IR: Theories and Contemporary Issues  
International Relations  
International Relations of East Asia  
International Security  
The Ethics of War  
International Organizations  
Democracy and Democratisation  
Introduction to Political Science  
LSE100: “To know the causes of things”

## MAIN GRANTS OBTAINED AND COLLABORATIVE PROJECTS JOINED

<i>Years</i>	<i>Funding body</i>	<i>Project</i>	<i>Position</i>	<i>Budget</i>
2020-2023	European Commission – Horizon 2020	CONNEKT – “Contexts of Extremism in MENA and Balkan Societies”	Co-applicant, AUC PI, Workpackage leader	EUR 272,711 for my institution
2017-2020	European Commission, Jean Monnet Networks	VIADUCT – “Enhancing Visibility of the Academic Dialogue on EU-Turkey Cooperation”	Co-applicant, AUC PI	EUR 387,213 for entire consortium
2016-2019	European Commission, Horizon 2020	FEUTURE – “The Future of EU-Turkey Relations”	Co-applicant, AUC PI	EUR 2,497,984 tot. (EUR 81,750 for my institution)
2016-2018	University Association for Contemporary European Studies	UACES Collaborative Research Network (CRN) on “EU as International Mediator”	Co-applicant and partner	N/A
2013-2017	European Commission, 7 <sup>th</sup> Framework	MeCoDem - “Media, conflict and Democratisation”	Co-applicant, AUC PI	EUR 2,721,787 tot. (EUR 209,162 for my institution)
2012-2016	Compagnia di San Paolo, Italy; Volkswagen-Stiftung.	RegioConf - “The EU, Regional Conflicts and the Promotion of Regional Cooperation: A Successful Strategy for a Global Challenge?”	Co-applicant, AUC PI	EUR 700,500 tot. (EUR 90,500 for my institution)
2011-2013	Emirates Foundation for Philanthropy	“Egypt in the Arab Spring” – joint research project between LSE and Cairo University	Leading applicant, PI	GBP 21,596

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## MINOR GRANTS AND OTHER RESEARCH EXPERIENCE

<b>University of Bologna, Italy</b> Researcher, ‘Solutions and Failures of Identity-based Conflicts’ (minor grant, EUR 4,000)	<b>Sept 2013 – Apr 2014</b>
<b>Forum for the Problems of Peace and War, Florence, Italy</b> Researcher, ‘The EU and Human Rights in the Mediterranean’ EU-GRASP project, EU Commission, 7 <sup>th</sup> Framework	<b>May 2010 – May 2011</b>
<b>Crisis States Research Centre, LSE, UK</b> Researcher, ‘Regional Organizations, Peace and Security’ (minor grant, GBP 3,000)	<b>Sept 2008 – March 2009</b>
<b>Centre for the Study of Global Governance, LSE, UK</b> Research Assistant, ‘Emerging Systems of Global Governance’	<b>Summer 2007</b>
<b>Thomas More Institute, London, UK</b> Fixed-term ‘Jeremy White’ Research Scholar and Administrator	<b>Sept 2006 – Sept 2007</b>
<b>Equilibri, Milan, Italy</b> Foreign Policy Analyst	<b>Aug 2005 – March 2006</b>

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## SERVICE IN OTHER BODIES AND OTHER EXPERIENCE

<b>Sidney Webb House, London, UK</b> Sub-Warden, Senior Sub-Warden, Warden	<b>Sept 2007 – Aug 2010</b>
<b>Alumni Association, Faculty of Political Science, Bologna / Forlì, Italy</b> Founding Steering Committee Member, Editorial Coordinator	<b>May 2006 – May 2010</b>
<b>London Middle East Institute, SOAS, London, UK</b> Graphic and Magazine Designer	<b>Nov 2005 – June 2009</b>
<b>External Programme, University of London – LSE, UK</b> E-Learning Course Developer	<b>April – July 2008</b>
<b>Society for the Ducal Palace of Mantua, Italy</b> Member of Board of Directors	<b>June 2005 – June 2008</b>
<b>Italian Red Cross, Mantua, Italy</b> “Voluntary Rescuer” (Paramedic) certificate	<b>Oct 2002 – July 2003</b>

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## MAIN INDIVIDUAL AWARDS AND SCHOLARSHIPS

- HUSS Award “For outstanding achievement and contribution to the School of Humanities and Social Sciences”, The American University in Cairo (2022-23);
  - Teaching Excellence Award, London School of Economics (2011-12);
  - Nominated twice for Drapers Award for Excellence in Teaching (Queen Mary, University of London) (2009-10; 2010-11);
  - PhD thesis nominated by LSE IR Department to the 2009/10 PSA Lord Bryce Prize for Best Thesis in IR / Comparative Studies;
  - GTA Teaching Prize, LSE Teaching and Learning Centre and International Relations Department (2008-09);
  - Roberts Researcher Development Fund Grant, LSE Teaching and Learning Centre (2008-09);
  - Bronze Award for ‘Outstanding Contribution to Societies’, LSE Students’ Union (2007-08);
  - Paper (2008d) nominated for the IPSA / C&M / CIDE 3rd Award for Conceptual Innovation in Comparative Politics (2007-08);
  - Postgraduate Research Scholarship, LSE (2009-10; 2008-09; 2007-08; 2006-07);
  - Rotary Prize, Best Graduation Curriculum in Political Science, University of Bologna (2003-04).
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## PUBLICATIONS

### • MONOGRAPHS

- Pinfari, M. (2019) *Terrorists as Monsters: The Unmanageable Other from the French Revolution to the Islamic State* (New York: Oxford University Press). ISBN: 9780190927882.
- (2013a) *Peace Negotiations and Time: Deadline Diplomacy in Territorial Disputes*, “Studies in Peace and Conflict Resolution” series (Abingdon: Routledge). ISBN: 9780415523875.
  - (2005c) *Quale pace? Storia ed interpretazioni del processo di Oslo [What Kind of Peace? History and Interpretations of the Oslo Process]* (Bologna: University Press - CLUEB). ISBN: 9788849124736.

### • RESEARCH PAPERS

- Pinfari, M., ‘Critical Approaches to International Relations’, in AA. VV. (eds.), *An African Introduction to International Relations* (London: Routledge). Forthcoming.
- ‘The League of Arab States’, in H. Sayed and T. Skouteris (eds.), *Oxford Handbook of International Law and the Arab World* (Oxford: Oxford University Press). Forthcoming.

- (2024b) “The Montreux Conference for the Abolition of the Capitulations in Egypt: A Turning Point in the Anglo-Egyptian Rivalry in the Eastern Mediterranean?”. *RISI – Rivista Italiana di Storia Internazionale*. Forthcoming
  - (2024b) “‘We Love To Drink Blood’: Monstrosity and the Terrorist Actor’, in S. Rawle and M. Hall (eds.), *Monstrosity and Global Crisis in Transnational Film, Media and Literature* (Newcastle: Cambridge Scholars Publishing), pp. 135-151.
  - (2022) “A “Golden Age’ Revisited: Conflict and Inter-Religious Relations in Egypt’s Inter-War Years (1919-1939)”, *Africa*, N.S. Vol. 4, No. 2, pp. 29-47.
  - (2020c) ‘Middle Eastern Middle Powers: The Role of Norms in Mediation and Conflict Prevention’, in A. Saouli (ed.), *Unfulfilled Aspirations: Middle Power Politics in the Middle East* (New York and London: Oxford University Press / Hurst), pp. 49-66. ISBN: 9781787383197.
- With Y. El Gendi (2020b) ‘Icons of Contention: The Iconography of Martyrdom and the Construction of Coptic Identity in Post-Revolutionary Egypt’, *Media, War and Conflict*, Vol. 13, No. 1, pp. 50-69, doi:10.1177/1750635219866137.
- With G. Aiello and K. Voltmer, (2020a) ‘Introduction: The Political Aesthetics of Democratization Conflicts’, special issue of *Media, War and Conflict* (as leading editor), Vol. 13. No. 1, pp. 3-7, doi:10.1177/1750635219889269.
- Pinfari, M. (2018b) ‘EU Mediation in Egypt: The Limits of Reactive Conflict Management’, *International Negotiation*, Vol. 23, No. 2, pp. 199-217, doi:10.1163/15718069-23021157.
- (2018a) ‘Towards a Post-Camp David Paradigm? US Foreign Policy in a Reshuffled Middle East’, in M. Clementi, M. Dian and B. Pisciotta (eds.) *US Foreign Policy in a Challenging World: Building Order on Shifting Foundations* (Berlin: Springer), pp. 213-232, doi:10.1007/978-3-319-54118-1\_11.
  - (2017e) ‘Framing through Paradox: Egypt and the “Obama Supports Terrorism” Campaign’, *Studies in Conflict & Terrorism*, Vol. 40, No. 2, pp. 122-138, doi:10.1080/1057610X.2016.1174501.
  - (2017c) ‘Introduction: Middle East and North Africa’, in T. Diez and N. Tocci (eds.) *The EU, Regional Integration and Conflict Resolution* (Palgrave), pp. 51-55.
- With H. Azhar (2017b) ‘Israel-Palestine: The Mediterranean Paradox’, in T. Diez and N. Tocci (eds.) *The EU, Regional Integration and Conflict Resolution* (Palgrave), pp. 57-80, doi:10.1007/978-3-319-47530-1\_3.
- With J. Louis (2017a) ‘Western Sahara: A “Head-in-the-Sand” Approach to Maghrebi Integration”, in T. Diez and N. Tocci (eds.) *The EU, Regional Integration and Conflict Resolution* (Palgrave), pp. 81-104, doi:10.1007/978-3-319-47530-1\_4.
- Pinfari, M. (2016a) ‘Regional Organizations in the Middle East’, in *Oxford Handbook Online in Political Science*, Oxford University Press (peer-reviewed), doi:10.1093/oxfordhb/9780199935307.013.86.
- (2015b) ‘League of Arab States’, in G. Ritzer (ed.), *Wiley-Blackwell Encyclopedia of Globalization*. ISBN: 9780470670590.
  - (2015a) ‘The Coptic Community and Religious Strife in Egypt’, in F. Andreatta and E. Castelli (eds.), *Solutions and Failures in Identity-based Conflict. The Autonomy of Trentino-South Tyrol in Comparative Perspective* (Trento: FBK Press), pp. 213-237. ISBN: 9788898989102.
  - (2014d) ‘Of Cats and Lions: Egypt and Regional Security Governance in the Middle East’, European University Institute (EUI) Robert Schuman Centre for Advanced Studies, Global Governance Programme, Working Paper RSCAS 2014/48. ISSN 1028-3625.
- With R. Hanau Santini and S. Lucarelli (2014b) ‘Interregionalism: A Security Studies Perspective’, in F. Soderbaum, F. Baert and T. Scaramagli (eds.), *Intersecting Interregionalism: Regions, Global Governance and the EU* (Dordrecht: Springer), pp. 71-88, doi:10.1007/978-94-007-7566-4\_5.
- Pinfari, M. (2014a) ‘Transnational Civil Society and Regionalism in the Arab World: More of the Same?’, in L. Fioramonti (ed.) *Regions of Citizens. How Civil Society Reshapes World Regions in Times of Crisis* (Lanham: Lexington Books), pp. 161-176. ISBN: 9780739141311.
- (2013i) ‘The EU, Egypt, and Morsi’s Rise and Fall: “Strategic Patience” and its Discontents’,

*Mediterranean Politics*, Vol. 18, No. 3, pp. 460-466, doi:10.1080/13629395.2013.840441.

- (2013g) 'Interregionalism and Multiparty Mediation: The Case of Arab Africa', *International Journal of Peace Studies*, Vol. 18, No. 1, pp. 83-101, jstor.org/stable/24589567. ISSN: 1085-7494.
- With E. Forte (2013e) 'Lebanon', in M. Ferrara, R. Mavilla and V. Talbot (eds.), *Politics, International Relations and Cooperation in the Mediterranean Area* (Soveria Mannelli: Rubettino), pp. 53-61. ISBN: 9788849837759.
- Pinfari, M. (2012j) 'Il ruolo delle organizzazioni regionali nella risoluzione dei conflitti: problemi e prospettive future' ['The Role of Regional Organisations in Conflict Resolution: Problems and Future Prospects'], in L. Zambenardi (ed.), *Scenari di transizione; la politica internazionale nel XXI secolo* (Bologna: Il Mulino), pp. 177-201. ISBN: 9788815240934.
- (2012d) 'The Unmaking of a Patriot: Anti-Arab Prejudice in the British Attitude towards the Urabi Revolt (1882)', *Arab Studies Quarterly*, Vol. 34, No. 2, pp. 92-108, jstor.org/stable/41858688. ISSN: 0271-3519 (print); 2043-6920 (online).
- (2012c) 'A Changing Mediterranean: Regional Organizations and North Africa during the Arab Spring', *The International Spectator*, Vol. 47, No. 1, pp. 134-150, doi:10.1080/03932729.2012.655014. Also published as a book chapter in L. Fioramonti (ed.), *Regionalism in a Changing World: Comparative Perspectives in the New Global Order* (Abingdon: Routledge, 2013), pp. 134-150. ISBN: 9780415809962.
- (2012a) 'Tunisia and Libya', in J. Peters (ed.), *The European Union and the Arab Spring: Promoting Democracy and Human Rights in the Middle East* (Lanham: Lexington Books), pp. 33-48. ISBN: 9780739174456.
- (2011e) 'Time to Agree: Is Time Pressure Good for Peace Negotiations?', *Journal of Conflict Resolution*, Vol. 55, No. 5, pp. 683-709, doi:10.1177/0022002711414370.
- (2010c) 'Europe and Conflict Resolution in the Mediterranean: The Impact of 'Hybrid Wars'', *Quaderni di Relazioni Internazionali*, No. 13 (November 2010), pp. 82-93. ISBN: 9788823861183.
- (2009e) 'Exploring the Terrorist Nature of Political Assassinations: A Reinterpretation of the Orsini Attentat', *Terrorism and Political Violence*, Vol. 21, No. 4, pp. 580-594, doi: 10.1080/09546550903153308.
- (2009c) 'Nothing but Failure? The Arab League and the Gulf Cooperation Council as Mediators in Middle Eastern Conflicts', *Crisis States Working Papers Series*, Crisis States Research Centre, LSE, Series 2, No. 45 (March 2009). ISSN: 1749-1797 (print); 1749-1800 (online).
- OTHER CONTRIBUTIONS
- Pinfari, M. (2018g) 'In the Leopard's Footprints', *The Cairo Review of Global Affairs*, No. 31 (Fall 2018), pp. 79-89.
- (2018c) 'Strategies for Advancing Inter- and Multi-Disciplinary Collaborative Research on the Middle East', *APSA MENA Newsletter*, No. 4 (Spring 2018), pp. 3-5.
- (2014c) 'Nasser and YouTube: Teaching Arab Nationalism Using Short Clips', *Khamasin*, January 2014.
- (2013d) 'Egypt after Morsi: In Search for Democratic Legitimacy', *e-IR*, 14 August 2013.
- (2014e) 'La politica mediorientale degli Stati Uniti' ['The Middle East Policy of the United States'] in *Atlante Geopolitico 2014* (Rome: Treccani – Institute of the Italian Encyclopedia), p. 62. ISBN: 9788812003426.
- (2012e) 'The EU in Libya, One Year On', *IPRIS Maghreb Bulletin*, Spring 2012, pp. 1-2.
- (2011a) 'Human Security in a Troubled Neighbourhood: The EU and the 2006 Lebanon War', European Commission – 7<sup>th</sup> Framework EU GRASP Case Study, for internal circulation.
- (2008d) 'How Do Civil Wars End? A Critical Review of Datasets on Conflict Termination', *Committee on Concepts and Methods (C&M) Working Paper Series*, International Political Science Association (IPSA), No. 24.

- (2005a) “Conservative Counter-Reformation” or Disillusionment?: A Reply to Michel Warschawski’s Analysis of Israeli Society after Camp David 2000’, *Rutgers Student Journal of Israel Affairs*, Vol. 1, No. 2, pp. 5-20.

- REVIEWS

Pinfari, M. (2010b) ‘Orabi the Extremist’, *Al-Ahram Weekly*, Issue 1011, 12-18 August 2010.

With R. Stein (2009d) ‘APSA Teaching and Learning Conference Track Summaries – Track: Diversity, Inclusiveness, and Inequality’, *PS: Political Science & Politics*, Vol. 42, No. 3, pp. 579-580.

Pinfari, M. (2009a) ‘A Country of Words: a Palestinian journey from the refugee camp to the front page’ by Abdel Bari Atwan, *The Middle East in London*, Vol. 5, No. 7, p. 15.

- (2008b) ‘Building Trust: Overcoming Suspicion in International Conflict’ by Aaron Hoffman, *Millennium*, Vol. 36, No. 3, pp. 664-666.

- (2006b) ‘The Secret History of Al-Qa’ida’ by Abdel Bari Atwan, *The Middle East in London*, Vol. 2, No. 9, p. 22.

- BOOKS AND PUBLICATIONS IN OTHER RESEARCH AREAS

With C. Pinfari (2018e), ‘La “gentil arte” nella campagna mantovana tra unificazione e primo dopoguerra: il fondo Giovanni Pinfari (1860-1920)’, *Atti del convegno “Mantova italiana: economia, religione e politica dall’Unità alla fine del secolo”* (Mantua: Accademia Nazionale Virgiliana), pp. 103-110.

With R. Signorini (2005b), *La chiesa di San Barnaba in Mantova [The Church of St Barnabas in Mantua]* (Mantua: Sometti), 184pp. ISBN: 9788874951468; LCCN: 2006418967.

## IT AND LANGUAGE SKILLS

**Teaching and research:** Experience with blended learning environments and tools (Moodle, Blackboard, Panopto), anti-plagiarism software (Turnitin), qualitative data analysis software (NVivo) and statistical and QCA/fuzzy-set packages (SPSS, LISREL, fsQCA).

**IT:** Knowledge of MS Office suite, professional publishing and image editing skills (InDesign, Photoshop, Acrobat Professional), basic knowledge of HTML and web-mastering programs (Dreamweaver, NetObjects). Experience with both Windows and MacOS X environments.

### Modern languages:

- **Italian** (native);
- **English** (speaking: fluent | reading: fluent | writing: fluent)
- **Modern Standard Arabic** (speaking: intermediate | reading: intermediate | writing: intermediate);
- **Colloquial Egyptian Arabic** (speaking: intermediate);
- **French** (speaking: basic | reading: fluent | writing: intermediate);
- **German** (speaking: basic | reading: intermediate | writing: basic);

### Dead languages:

- **Middle and Late Egyptian** (reading [hieroglyphic and hieratic scripts]: intermediate);
- **Coptic** (reading: intermediate);
- **Ancient Greek** (reading: intermediate);
- **Latin** (reading: fluent).

**CERTIFICATES AND REFERENCES AVAILABLE UPON REQUEST**